



GOSCHIE FARMS, INC.

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*An Oregon Family Farm  
Since 1885.*

Docket Clerk  
AMS Fruit and Vegetable Programs  
Market Order Administration Branch  
USDA Mail Stop 0237  
1400 Independence Avenue SW  
Washington, DC 20250-0201

January 3, 2003

Dear Sir or Madam:

As an Oregon hop grower who has lived both under a federal marketing order and independent of one, I am writing in support of a marketing order.

Hops are truly a unique commodity. They require a long-term investment in their growing; and their use is inelastic. I agree that a marketing order is necessary to bring economic stability to present and future hop growers.

The marketing of hops has changed in the sixty years that I have been involved as a producer. Today, hops are supplied to two distinct markets, the alpha and the aroma markets. These markets are separated by their end users and by their storage or shelf life. Both markets need to be addressed independently during the hearings process.

Sincerely,

Herman Goschie  
Goschie Farms, Inc.  
7365 Meridian Road NE  
Silverton, OR 97381